

Dominic Houlder

Dominic Houlder is one of Europe's leading experts on B2B and professional services firms. He helps the leaders of major firms to connect with their clients, their colleagues and themselves in different and compelling ways.

Dominic brings a unique mix of theory, practical experience, and spiritual insight to his work. He is Adjunct Professor in Strategic and Entrepreneurial Management at London Business School where he has been based since 1994. Previously, he worked for the Boston Consulting Group and held senior leadership positions in the corporate world. Dominic has been a committed Buddhist practitioner for many years.

At London Business School, Dominic was Associate Dean of the School's flagship Sloan Fellowship Programme. He continues to be closely involved in the programme, which attracts highly successful, senior professionals at turning points in their careers and lives, and he won the Sloan Fellows' "Best Teacher" award for 2012 and 2013. In 2013 he was appointed Academic Director for the School's Global Business Consortium for senior managers - from Oracle, Emirates, GEA, Nokia Siemens Networks and Mars - who are moving into key leadership positions.

The author of *Mindfulness and Money*, Dominic's articles include "How Your Corporation Can Avoid a Mid-Life Crisis" (Sloan Management Review) and "Do Your Commitments Match Your Convictions?" (Harvard Business Review). He is also a founder investor in Imparta, an award-winning multi-media learning business; and is former Chair of the World Economic Forum's Agenda Council on the Future of Cities, helping to shape the annual Davos meeting.

Dominic's major clients include PriceWaterhouse Coopers, Deloitte, SAP and Saatchi & Saatchi. His engagements typically involve a customised mix of seminars, action-oriented workshops, and client events, as well as coaching and advisory roles with senior leaders. He designed and leads London Business School's new executive workout programme, "Unlocking Your Client's Strategy", and co-lead the Australian Graduate School of Management's consortium programme for the leadership teams of professional service firms. He has also worked with business and government institutions -- including Deutsche Bank, the UK Ministry of Defence and British Airways -- on developing strategic supplier relationships with their professional advisers.

Dominic has an MA in History from Cambridge University and an MBA from Stanford Business School.

Contact: dhoulder@london.edu