Aharon Cohen Mohliver

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**Academic Positions**

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| **London Business School** | |
| July 2012-present | Assistant Professor of Strategy and Entrepreneurship  *\* leave/clock extensions for medical reasons 2013-2015, 2017-2018, 2020* |
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| **Yale School of Management** | |
| January-May 2020 | Visiting Scholar, Organizational Behavior |

**Education**

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| 2012 | **Columbia University** Business School  Ph.D. in Management |
| 2008 | **Hebrew University** in Jerusalem, School of Business  MA in Finance and Strategy |
| 2004 | **Hebrew University** in Jerusalem, School of Social Sciences  BA in PPE - Political Science, Philosophy and Economics (Summa Cum Laude) |

**Journal Publications**

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| [1] | | Bianchi & Mohliver**. "Do Good Times Breed Cheats? Prosperous Times Have Immediate and Lasting Implications for CEO Misconduct."**[*Organization Science 27.6 (2016): 1488-1503.\**](https://pubsonline.informs.org/doi/abs/10.1287/orsc.2016.1101) |
| \* | [HBR](https://hbr.org/2017/05/ceos-who-began-their-careers-during-booms-tend-to-be-less-ethical) (invited post): **“CEOs Who Began Their Career During Booms Tend to be Less Ethical”.** *Harvard Business Review* | |
| [2] | Pozner, Mohliver & Moore. **“Shine a Light: How Firm Responses to Announcing Earnings Restatements Changed After Sarbanes-Oxley”** [*Journal of Business Ethics (2018*](https://rdcu.be/1N6F)*): 1-17*  \* Included in [Academy of Management Best Paper Proceedings, 2015](https://journals.aom.org/doi/abs/10.5465/ambpp.2015.12870abstract)  \* Nominated best paper in Sustainability, Ethics and Entrepreneurship conference, Denver 2016  \* Columbia Law School short summary [here](https://clsbluesky.law.columbia.edu/2021/12/14/how-sarbanes-oxley-changed-firms-responses-to-announcements-of-earnings-restatements/) | |
| [3] | Mohliver. **”How Misconduct Spreads: Geography of Auditor Advice and the Diffusion of Stock Option Backdating”**[*Administrative Science Quarterly 64.2 (2019): 310-336.*](https://doi.org/10.1177/0001839218763595) | |
|  | |\* Columbia Law School short summary [here](https://clsbluesky.law.columbia.edu/2022/08/17/how-auditors-helped-spread-stock-option-backdating/) | |
| [4] | Mohliver & Ody-Brasier **”Religious Affiliation and Wrongdoing: Evidence from U.S. Nursing Homes”** [*Forthcoming at**Management Science*](https://doi.org/10.1287/mnsc.2022.4350)  \* Podcast discussing the paper [here](https://soundcloud.com/londonbusinessschool/why-dont-people-report-abuses-sooner?utm_source=clipboard&utm_campaign=wtshare&utm_medium=widget&utm_content=https%253A%252F%252Fsoundcloud.com%252Flondonbusinessschool%252Fwhy-dont-people-report-abuses-sooner) | |
| [5] | Zhang, Mohliver & King **”Where is all the Deviance? and the Social Networks Underlying the Prescription Drug Crisis”** *Accepted for Publication at Administrative Science Quarterly* | |
| [6] | Mohliver, Crilly & Kaul “**Corporate Social Counterpositioning: How Attributes of a Social Issue Determine Competitive Response”** [*Accepted for Publication at Strategic Management Journal*](https://doi.org/10.1002/smj.3461) | |

**Book chapters**

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| [1] | Mohliver, Gur-Gershgorn & Chattopadhyay. **“IPO Pricing and Ownership Structure around the World: The Business Group Effect”,**[*Handbook of research on IPOs, Edgar Publishing, Edited by: M. Levis and S. Vismara (2012)*](https://books.google.com/books?hl=en&lr=&id=RH8tAgAAQBAJ&oi=fnd&pg=PA327&dq=info:ve8aAjngwXEJ:scholar.google.com&ots=hM-eXZtM7R&sig=xfUDWMVdXA25pNiwe2dz-8StBb0#v=onepage&q&f=false) |
| [2] | Pozner, Mohliver & Moore**“The Certification Effect of New Legislation: CEO Accountability for Misconduct After Sarbanes-Oxley”***,* [*Accepted for Publication at Research in the Sociology of Organizations (volume on Wrongdoing, Misconduct, and Corruption), 2022*](https://papers.ssrn.com/sol3/papers.cfm?abstract_id=4048559) |

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| **Working papers** | |
|  | **Under Review** | |
| [1] | **TITLE HIDDEN** with Rebecca Karp & Tiona Zuzul  *Under review at Management Science* | |
| [2] | **“The Contaminating Effect of Social Capital: Upper-Class Networks Increase Unethical Behavior”** with Siyu Yu, Jiyin Cao & Adam Galinsky  *Revise & Resubmit at Administrative Science Quarterly* | |
|  | **Working Papers** | |
| [3] | **“Rewarding the Extremes: Market Reaction to American Corporations LGBTQ Positions”** with Olga Hawn (rewrite)  \* Nominated for Best Conference Paper Prize, Strategic Management Society Annual Meeting 2019  \* Nominated for Best Paper, Academy of Management Annual Meeting 2020 ([Link](https://papers.ssrn.com/sol3/papers.cfm?abstract_id=3477837)) | |
| [4] | **“What Happens When we Close Loopholes? A Diffusion Perspective of Widespread Misconduct”** with Celia Moore  \* Nominated for Best Conference Paper Prize, Strategic Management Society Annual Meeting 2020  Preparing for submission | |
| [5] | **“An Analysis of Market Reaction to Earnings Calls: Gender Type Talk Increases Female CEO Discount”** with Anantha Divakaruni & Laura Fritsch (data analysis) | |
| [6] | **“Deceptive Communications: What Vocal Patterns are Associated with Deception in Earnings Calls”** with Anantha Divakaruni & Laura Fritsch (data collection) | |
| [7] | **“When Specific Rules Fail: Moderators of Compliance to Specific Rules”** withLaetitia Mulder & Jennifer Jordan (data Analysis) | |
| [8] | **“Business Group IPOs in Israel: Investments by Related Funds and the Resulting Overpricing”** with Gitit Gur-Gershgorn. [Link](https://papers.ssrn.com/sol3/papers.cfm?abstract_id=1904603)  \* Paper cited in primary legislation in Israel | |

**Other publications**

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| [1] | *Mohliver,* ***"Teacher Quality in Israel- a Proposed Reform"****, 2007 (Hebrew)* [*http://www.kiedf.org/pdf/search15.pdf.*](http://www.kiedf.org/pdf/search15.pdf) |
| [2] | *Mohliver & Dvir,* ***"Business Licensing in Israel- Comparative Analysis of Regulation"*** *2006*  *(Hebrew)* [*http://www.kiedf.org/pdf/search7.pdf.*](http://www.kiedf.org/pdf/search7.pdf) |
| [3] | *Mohliver & Sery,* ***"Credit Discrimination in Israel"****, 2005 (Hebrew)* [*http://www.kiedf.org/pdf/search4.pdf,*](http://www.kiedf.org/pdf/search4.pdf) *English summary:* [*http://www.kiedf.org/pdf/eng4.pdf.*](http://www.kiedf.org/pdf/eng4.pdf) |
| [4] | *Mohliver,* ***"Teacher Quality in Israel- a Proposed Reform"****, 2007 (Hebrew)* [*http://www.kiedf.org/pdf/search15.pdf.*](http://www.kiedf.org/pdf/search15.pdf) |

**Selected Media Mentions**

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| [1] | [*Do bosses do bad when the going’s been good*](https://www.london.edu/think/do-bosses-do-bad-when-the-going-has-been-good)*? Think at London Business School* |
| [2] | [*Three steps leaders can take to encourage LGBTQ+ belonging*](https://www.london.edu/think/three-steps-leaders-can-take-to-encourage-lgbtq-belonging)*. Think at London Business School* |
| [3] | [*How Sarbanes-Oxley Changed Firms’ Responses to Announcements of Earnings Restatements*](https://clsbluesky.law.columbia.edu/2021/12/14/how-sarbanes-oxley-changed-firms-responses-to-announcements-of-earnings-restatements/)*. Columbia Law School Corporate Governance Blog* |
| [4] | *To stop misconduct, you’ve got to know where to look. LBSR (20.3.2018)* |
| [5] | *Looking for Honest Employees? Check when they graduated from University. Tali Heruti-Sover, TheMarker (22.2.2017)* |
| [6] | *Three ways to curb cheating in sports. Tali Heruti-Sover, TheMarker (26.9.2016)* |
| [7] | *Capping Israeli Executive Compensation: Why It Diverts Attention From The Real Problem. Forbes (18.5.2016)* |
| [8] | *The real problem is NOT the pay at the top. Aharon Cohen Mohliver, TheMarker (26.4.2016)* |
| [9] | *The Big Bang- Defrauding Grandma- Milly haven’t stopped. Tali Heruti-Sover, TheMarker Magazine (14.6.2015)* |
| [10] | *Business Groups use Financial Intermediaries to support related IPOs. Eran Azran, TheMarker (5.3.2015)* |
| [11] | *Pride Special: Busting Workplace workplace assumptions around LGBTQ+.*  *LBSR (06.6.2018) (+podcast)* |

**Cases and teaching materials**

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| [1] | *Birkenshaw, Mather, Mohliver, Blomfield and Sevcenko.* ***“Sofar Sounds: Charting the Next Stage of Growth”*** |
| [2] | *Mohliver and Vakili* ***“Syqe: The Cannabis Disrupter”*** (unpublished) |

**Teaching** average teaching score - 4.4 (excluding field trips & PhD courses)

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| --- | --- |
| 2022-MBA+EMBA | *Global Experience, Tel Aviv & Ramallah (Innovation &Entrepreneurship)* |
| 2022- MBA | *Global Insight Field Trip,  Miami (Gateway to LatAm)* |
| 2022-EMBA Dubai | *Strategic Management* |
| 2021-MiM, MFA, MAM | *Global Insight Field Trip, Cape-Town (Social Enterprise)* |
| 2021-EMBA Dubai | *Strategic Management* |
| 2020-EMBA Dubai | *Strategic Management* |
| 2019-MiF | *Strategic Analysis* |
| 2019-MBA | *Global Business Experience, Tel Aviv & Ramallah (Innovation &Entrepreneurship)* |
| 2019-EMBA | *Strategic Management* |
| 2018-MiM, MFA | *Global Insight Field Trip, Cape-Town (Social Enterprise)* |
| 2018-EMBA | *Strategic Management* |
| 2018- EMBA | *Global Business Assignment, Argentina (Strategic Management during Uncertainty)* |
| 2018- Ph.D. | *Sociological Foundations of Strategy* |
| 2018-EMBA | *Strategic Management* |
| 2017- MBA | *Global Business Experience, Tel Aviv & Ramallah (Innovation &Entrepreneurship)* |
| 2016- MBA | *Global Business Experience, Tel Aviv & Ramallah (Innovation &Entrepreneurship)* |
| 2016- MiM | *Strategic Analysis* |
| 2015- Ph.D. | *Sociological Foundations of Strategy* |
| 2015- MiM | *Strategic Analysis* |
| 2015- MBA | *Global Business Experience, Tel Aviv & Ramallah (Innovation &Entrepreneurship)* |
| 2013- Ph.D. | *Behavioral Strategy* |
| 2013- MBA | *Strategic Management* |
| 2012- MBA | *Strategic Management* |

**Conferences and invited academic presentations**

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| 2022 | Where is all the Deviance? Liminal Prescribing in the Prescription Drug Crisis, *SMS London* |
| 2022 | Corporate Activism in a Polarized World, *CIM Summit, Cyprus* (keynote) |
| 2022 | Where is all the Deviance? Liminal Prescribing in the Prescription Drug Crisis. *NYU, Abu-Dhabi* (by invitation) |
| 2021 | Where is all the Deviance? Liminal Prescribing in the Prescription Drug Crisis. *Harvard Business School* (by invitation) |
| 2021 | Where is all the Deviance? Liminal Prescribing in the Prescription Drug Crisis. *INSEAD Business School* (by invitation) |
| 2021 | Rewarding the Extremes: Market Reaction to orate LGBTQ Positions on The CEI. *Israeli Institute of advanced studies Behavioral Ethics Meets Corporate Governance Conference* (by invitation) |
| 2021 | The Contaminating Effect of Social Capital: How Upper-Class Networks Increase Unethical Behavior, *International Association for Conflict Management Annual Conference* |
| 2021 | Rewarding the Extremes: Market Reaction to orate LGBTQ Positions on The CEI. *Strategy and the Business Environment Conference,* *Marshall School of Business, University of Southern California* |
| 2021 | What Happens When We Close Loopholes? A Diffusion Perspective on Widespread Misconduct. *Israeli Institute of advanced studies Behavioral Ethics Meets Corporate Governance Weekly Seminar* |
| 2021 | Rewarding the Extremes: Market Reaction to orate LGBTQ Positions on The CEI. *Jones Graduate School of Business,* *Rice University* (by invitation) |
| 2020 | How Religious Affiliation Affects Organizational Wrongdoing. *Cambridge Judge Busines School* (by invitation) |
| 2020 | How Misconduct Spreads: Auditors Role in the Diffusion of Stock Option Backdating. *Israeli Institute of advanced studies Behavioral Ethics Meets Corporate Governance Weekly Seminar* |
| 2020 | Rewarding the Extremes: Market Reaction to orate LGBTQ Positions on The CEI. *Yale School of Management* (by invitation) |
| 2019 | In Dubious Battle: Issue Salience, Polarization, and Corporate Social Counterpositioning. *Mcgill Junior OT Conference, Montreal* (by invitation) |
| 2019 | In Dubious Battle: Issue Salience, Polarization, and Corporate Social Counterpositioning. *Strategic Management Society Annual Conference, Minneapolis* |
| 2019 | Governing Multi-Office Firms: Auditors, Backdating and what we can learn from it, *Current Issues in Corporate Governance Conference*, *Seoul* (invited talk) |
| 2019 | In Dubious Battle: Issue Salience, Polarization, and Corporate Social Counterpositioning. *IDC Israel* (invited seminar) |
| 2019 | In Dubious Battle: Issue Salience, Polarization, and Corporate Social Counterpositioning. *USI Lugano* (invited seminar) |
| 2019 | In Dubious Battle: Issue Salience, Polarization, and Corporate Social Counterpositioning. *ESMT Berlin* (invited seminar) |
| 2018 | In Dubious Battle: Issue Salience, Polarization, and Corporate Social Counterpositioning. *University of Maryland* (invited seminar) |
| 2018 | In Dubious Battle: Issue Salience, Polarization, and Corporate Social Counterpositioning. *Bocconi University* (invited seminar) |
| 2018 | Corporate Social Counterpositioning. *SMS Paris* |
| 2018 | The Usual Suspect: Post-Misconduct CEO Replacement as a Substitute for Legislative Certification. *SMS Paris* |
| 2018 | Corporate Social Counterpositioning. *HEC Paris* (invited seminar) |
| 2017 | Corporate Social Counterpositioning. *George Washington University* (invited seminar) |
| 2017 | Corporate Social Counterpositioning. *Yale Junior OT conference* (by invitation) |
| 2017 | Distributional properties of CSR activities. Strategy Summer Camp, *Tuck Business School, Dartmouth University* |
| 2017 | OMT Ph.D consortium, *Academy of Management Annual Meeting, Atlanta, GA* |
| 2017 | The Usual Suspect: Post-Misconduct CEO Replacement as a Substitute for Legislative Certification. *Olin Business School, Washington University in Saint Louis* (invited seminar) |
| 2015 | Booms and Busts of Unethical Behavior: How the State of the Economy Makes Us Cheat, Lie and Steal, Oxford Scandals Conference, *Said Business School, Oxford* (by invitation) |
| 2015 | Imprinting of Early Job Market Experiences on Ethical Behavior, *Strategy Research Forum, Oxford* (by invitation) |
| 2014 | Imprinting of Early Job Market Experiences on Ethical Behavior, *Duke Strategy Junior Faculty Conference Fuqua Business School* (by invitation) |
| 2014 | Auditors and the diffusion of misconduct, *HEC Lausanne* (invited seminar) |
| 2012 | Secrecy and the diffusion of misconduct, *Israel strategy conference* |
| 2011 | The legitimacy of corrupt practices: auditor advice and the geography of stock option backdating, *Academy of Management Annual Meeting* *San Antonio, TX* |
| 2010 | IPO pricing in business groups, *Israel Strategy Conference* |
| 2010 | The diffusion of unethical practices in financial markets, sixth annual Manhattan management *Doctoral Conference, New York* |
| 2008 | Agency cost or information advantages? Financial intermediaries in business groups, *fourth annual Manhattan management doctoral conference* |
| 2008 | Agency cost or information advantages? Financial intermediaries in business groups, *Academy of Management Annual Meeting, Chicago, IL* |

**Research grants, awards and scholarships**

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| 2019 | Best paper nomination Strategic Management Society (for *“Rewarding the Extremes: Market Reaction to American Corporations LGBTQ Positions”*) |
| 2017 | Deloitte Institute for Innovation, case writing grant (£5000) |
| 2017 | Best paper nomination Academy of Management (for *“Booms, Busts and Unethical Behavior: How the State of the Economy Makes us Cheat, Lie, Hit and Steal”*) |
| 2017 | Best paper nomination Academy of Management (for *“Paying Attention to Misconduct: How Firm Misconduct is Interpreted Differently in Post-Sarbanes-Oxley Era”*) |
| 2016 | Best paper nomination in Sustainability, Ethics and Entrepreneurship conference, Denver (for *“Recidivism: How Consequences of Misconduct Abate Across Incidents”*) |
| 2015 | Best empirical paper nomination on environmental and social practice, OMT division Academy of Management (for *“Paying Attention to Misconduct: How Firm Misconduct is Interpreted Differently in Post-Sarbanes-Oxley Era”*) |
| 2014 | Deloitte Institute for Innovation, research grant (£2000) |
| 2009 | Donald C. Hambrick award for Excellence in the Ph.D. Program, Columbia University Business School |
| 2004 | The Levi Eshkol Institute for Social, Economic and Political Research in Israel, Hebrew University, Research grant for project titled: "Family ownership and performance of Israeli largest firms" ($3000) |

**Professional service**

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| 2022-Present | Editorial Board Member, Organization Science |
| 2017-present | Editorial Board Member, Strategic Management Journal |
|  | Member of Strategic Management Society and the Academy of Management |
| 2022 | Organizing Committee, Israeli Strategy Conference |
| 2016-present | OMT research committee member (review and decide dissertation award winners) |
| 2009-present | Ad Hoc Reviewer for American Sociological Review, Administrative Science Quarterly, Management Science, Organizational Science, Academy of Management Journal, Academy of Management Discoveries, Human Relations, Organizational Behavior and Human Decision Processes and European Management Journal |
| 2008-present | Reviewer for Academy of Management conference, Strategic Management Society Conference |
| 2020-2021 | Co-organizer: Ghoshal Conference for Managerially Relevant Research |
| 2019 | Member of the Israeli Science Foundation – Management and Strategy |
| 2017 | OMT Ph.D. consortium organizer |
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**Non academic positions**

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| 2006-2009 | *Senior Economic Policy Advisor to PM Benjamin Netanyahu, KIDF* |
| 2005-2006 | *Chief Economic Policy Advisor to Head of Economics Committee, Israeli Parliament, KIDF* |
| 2004 | *Domestic policy advisor to Head of the Government Oversight Committee, Israeli Parliament, KIDF* |

**Military service**

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| 2001-2009 | *Israeli Air Force, auxiliary air crew & instructor (Sargent- reserve)* |
| 1998-2001 | *Israeli Air Force, auxiliary air crew (Sargent- service)* |
| 1997-1998 | *Israeli Air Force academy (Cadet)* |