

Remuneration Committee – 2021-22 Annual Report

1. Introduction

1.1 In accordance with the requirements of the Higher Education Senior Staff Remuneration Code issued by the Committee of University Chairs (CUC), the Remuneration Committee presents its annual report for the year ended 31 July 2022 to the Governing Body.

Overview

- 2.1 During the year ended 31 July 2022 the membership of the Remuneration Committee comprised:
 - The Hon Apurv Bagri (retired as Chair 1 March 2022, remained as member)
 - Sir Bradley Fried (appointed 30 November 2021)
 - Ian Hannam (retired 30 November 2021)
 - Ingrid Kwok (retired 30 November 2021)
 - Christiana Riley (appointed 8 February 2022)
 - Professor Dame Sarah Worthington (member, then Chair from 1 March 2022)
- 2.2 The Committee held a preliminary meeting of the new team in May 2022.
- 2.3 Jane Gibbon, Chief People Officer, was in attendance at the meeting and acted as Secretary to the Committee during the year.

3. Remuneration of Senior Roles

- 3.1 At its meeting in May 2022, the Committee established ways of working under the new Chair.
- 3.2 During the course of the year the Committee separately approved 6 matters by correspondence:
 - the remuneration package three members of staff moving into new roles internally,
 - a sales incentive plan for our Executive Education Client Directors,
 - the appointment from interim to permanent of the School's CFO, and
 - the package for the newly hired AD, Alumni Relations.
- 3.5 All remuneration decisions were made by the Committee in accordance with the School's Remuneration Policy for Senior Roles (see Appendix B).

APPENDIX A - REMUNERATION COMMITTEE - TERMS OF REFERENCE

Remit

- a. To develop and review policy on the remuneration, benefits, terms and conditions of the Dean, staff members of the executive team and senior non-faculty members of staff on a salary of £125,000 a year or more.
- b. To determine remuneration and contract terms for those senior staff on appointment and to conduct an annual review of their remuneration taking account of the policy, the circumstances of London Business School, relevant market information and the need for fair and equal treatment.
- c. To approve any severance terms and ensure they are in accordance with legal advice, in line with the severance policy, practical and justifiable.
- d. To approve any external appointments and their remuneration by the organization concerned, in accordance with the policy on such appointments.
- e. To inform the Governing Body of the Committee's policies and decisions and approve an annual report to be included in the Financial Statements.
- f. In process, decision-making and disclosure, to comply with guidance and requirements from the Committee of University Chairs and the Office for Students.
- g. To keep its own operation under review, to ensure the Committee is effective, including updating this Terms of Reference should legislation or governance require it.

Frequency of Meetings

The Committee meets annually or more frequently as needed.

Membership

- a. Three independent members of the Governing Body, appointed based on their skills, experience and understanding of the subject; and the Chair of the Governing Body.
- b. The Chair of the Committee will be chosen by the Governing Body from among these. The Chair of the Governing Body may not chair Remuneration Committee meetings when the remuneration of the Dean is under discussion.
- c. The quorum is three in attendance.

2021-22 Membership

Chair of Governing Body The Hon Apurv Bagri

3 Non-Executive Members Mr. Bradley Fried

Ms. Christiana Philips Riley

Professor Sarah Worthington (Remco Chair)

* Mrs. Jane Gibbon

^{*}The Secretary is absented from the meeting when her/his position is discussed

APPENDIX B - REMUNERATION POLICY FOR SENIOR ROLES

This document sets out the Remuneration Committee's policy on the remuneration of senior staff. This group is defined as the Dean, members of the Executive Team and other non-faculty staff whose salary is £125,000 or more.

The overall aim of remuneration for these roles is to enable the London Business School to recruit, retain and sustain the commitment of people with the skills and talent the School needs to maintain its reputation and performance and deliver the strategy.

The normal elements of remuneration are salary and pension. The Committee may award a one-off non-consolidated payment to recognize exceptional achievement, but there is no standard bonus or incentive arrangement.

The Committee will decide the parameters for the remuneration of new recruits to senior staff posts and will review their remuneration annually to ensure it remains appropriate, competitive and justifiable.

In determining pay on appointment, the Committee will take account of:

- The market rate in UK business schools and in the London labour market for jobs of comparable scale and type. Benchmarking information will be used and will be interpreted based on the scale, structure and ambition of the School. Benchmarking analysis and pay decisions will take account of total cash and total remuneration in the market as well as salary.
- Where it is relevant, the international market among top business schools and elsewhere. The
 designation of international market roles will be reviewed annually by the Committee. Where
 possible, international benchmarking and related decisions will take account of total cash and
 total remuneration in the market as well as salary.
- Factors which might lead to an adjustment of the market rate, including the track record of the individual.
- Internal relativities and fairness among senior roles in the School.
- Value for money.

In reviewing pay post-appointment, the Committee will take account of those same factors, plus:

- The performance of the School and of the individual. School performance will be measured
 against agreed performance indicators and individual performance will be judged through the
 performance management process.
- Retention and flight risk, where there is a clear and evidenced concern. This is an exceptional provision and any adjustments for retention purposes will need to be justifiable in relation to other policy provisions.

Other arrangements for senior staff will normally follow School policy.

This policy will be reviewed periodically to ensure it remains appropriate for the School and is aligned with sector guidance and regulatory requirements.