

## EDUCATION

---

**London Business School, United Kingdom** **Sep'22 – Present**  
**PhD, Strategy and Entrepreneurship**

**Smith School of Business, Queen's University, Canada** **Sept'20 – Dec'21**

**MSc (By Research) in Management, Strategy Area | GPA: 4.11/4.3 (current)**

- **Scholarship** – Smith School of Business Awards, worth CAD16,000
- **Relevant courses – Core Seminars:** Entrepreneurship & Innovation (A+), Strategy Processes (A), Contemporary Issues in Strategic Management (A); **Methods Courses:** Management Research Topics (A+), Statistics I (A), Experimental Research Method Design (A), Qualitative Research Method Design (A), Survey Research Method Design (A)
- **Dissertation** – Empirical analysis of the impact of the new takeover regulatory policy in Canada (New Takeover Bid Regime) on acquisition strategy and subsequent impact on acquisition success (completion) by implementing a structural equation mediation model in STATA

**Thapar Institute of Engineering & Technology (TIET), India** **Aug'15 – Jun'19**

**Bachelor of Engineering, Electrical | GPA: 8.54/10.00**

- **Project semester:** Internship at JP Morgan India in Investment Banking, awarded with A grade (10/10)
- **Relevant Courses:** Innovation and Entrepreneurship (10/10), Humanities for Engineers, split into Introductory Economics & Organizational Behaviour (10/10), Mathematics-I, consisted Advanced Calculus (10/10), Professional Communication (10/10),

## WORKING PAPER & MSc DISSERTATION

---

**The Impact of Takeover Regulatory Policy Change on Acquisition Strategy: Evidence from Canada's New Takeover Bid Regime**  
*Co-Author with Prof Abhirup Chakrabarti, Smith School of Business, Queen's University*

- Empirical analysis of how a takeover regulatory policy change that provides substantially longer time-period to target firms to respond to takeover offers along with higher protection to minority shareholders, affects acquirers' acquisition strategy and the likelihood of acquisition success
- Accepted for AOM conference 2022 in STR division, awarded **best paper proceedings** for STR division

## RESEARCH EXPERIENCE

---

**Smith School of Business, Queen's University** **Jun – Dec' 21**

**Research Assistant, Under Prof Abhirup Chakrabarti**

- Conducted expansive literature review in the areas of takeover regulatory policy, target defense mechanisms, and acquisition strategy and identified the research gaps, which also contributed to the development of my MSc Thesis
- Collected and cleaned longitudinal data from Thomson Reuters SDC Platinum database
- Implemented statistical analyses using STATA

**Spark Research Internship Program, Indian Institute of Technology, Roorkee (IITR)** **May-Jul'18**

**Research Intern, Department of Humanities and Social Science**

- Research project to examine *the impact of gender on learning and growth opportunities for female students pursuing technology courses in India*
- Drafted a comprehensive semi-structured questionnaire survey to survey 80 female, and 115 male engineering students and 60 Teaching Assistants / Research Assistants from 5 different technology colleges across Northern India
- In-depth follow-on interviews with 4 female and 16 male students
- Analysis of the data via an inductive approach
- Found that Female students experience lack of inclusivity in technology colleges driven by two behavioral characteristics of male students: lack of male students' sensitivity to the issue and lack of motivation to take actions when aware of the issue

## INDUSTRY EXPERIENCE

---

**JP Morgan Services India, Investment Banking** **Jan'19– Apr'20**

**Junior Analyst (Jul'19 – Apr'20), Junior Analyst Intern (Jan – Jun'19)**

- Worked with the Technology, Media and Telecommunications (TMT) EMEA and Healthcare coverage group
- Worked on creating various Mergers & Acquisitions (M&A) and capital raising advisory pitchbooks for live deals, requests for proposals (RFPs) and JP Morgan's marketing pitches
- Key deliverables included performing research to screen targets for buy-side and buyers for sell-side M&A deals, relative valuation of companies, peer benchmarking analysis, spreading and analyzing trading and transaction comparables

- **Select Transactions:**
  - **Client Mandate:** Initial public offering (IPO) attempt of a fin-tech company valued at \$1bn+
  - **RFP:** Advisory to a digital healthcare company for raising Series-C funding

## ENTREPRENURIAL EXPERIENCE

---

**Kursy.in – (Youngfreewild Services Private Limited)**

**Jan'17 – Mar'18**

*Co-Founder, Head of Strategy & Planning*

- Kursy.in was an online platform to search, compare and book seats at co-working spaces and cafes, offering customers flexible pocket friendly plans with hassle-free booking
- Partnered with 31 co-working spaces and 20 cafes in Delhi region
- Led strategic partnerships with other startups to leverage cross-selling opportunities
- Organized over 25 Meet-ups in Delhi to market the brand at zero cost and to attract potential customers
- Secured an initial seed funding proposal of INR 2 million from a group of angel investors
- Represented Kursy and bagged Runners Up position in the idea pitching competition at NSIT Annual Entrepreneurship Summit, Feb'17

## RESEARCH TOOLS

---

- **Statistical Analysis:** Proficient in STATA and MS Excel
- **Database knowledge:** Thomson SDC, Pitchbook, Factiva, Factset, S&P Capital IQ, Mergermarket
- **Survey Design:** Qualtrics
- **Presentation Skills:** Advanced MS PowerPoint

## ACCOMPLISHMENTS

---

- **Scholarship recipient:** Smith School of Business Award (CAD16,000) for pursuing Master of Science in Management, Strategy Area, at Smith School of Business, Queen's University  
**Sept'20**
- **Selected for internship and full time job** from **JP Morgan** in investment banking, out of 600 candidates (0.66% Selectivity ratio) appearing for the role during undergraduate campus placement drive  
**Aug'19**
- **Letter of appreciation** by Smriti Zubin Irani, then Minister Human Resources and Development, Government of India, for **excellent academic performance** in class 12<sup>th</sup> Central Board of Secondary Education (CBSE) exam  
**Jun'14**