Teaching Points Price List 2025/26

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Degree Education		
FT MBA	Core Course, per session ¹ Global Experience ³	2.5 25
	LondonCAP	15
EMBA	Core Course, per session ¹ Global Experience	2.5 25
Sloan	Core Course, per session ¹ Global Experience	2.5 25
MiF (FT and PT)	Core Course, per session ¹	2.5
MiM, MFA and MAM	Core Course, per session ² Global Experience Integration Modules (per faculty) LondonLAB	2.5 25 7.5 15
Electives	10 sessions (capped at 80 students unless the instructor express) permission for the class to exceed that number)	y gives 25
Project Supervision (all programmes) – per project/management report 2		
PhD/MPhil		
	Core Course (per 2h45m session)	2
PhD Coordination:	Per student in year 1 Per student in year 2	2 1

Executive Education

OPEN PROGRAMMES

		Points
ADP and SEP	Half-day session taught 100% by LBS faculty (minimum of 3 hours)	2
	Evening session (after 17.30, minimum of $1\frac{1}{2}$ hours)	1
	Coaching/tutor sessions where faculty brief and supervise coaches/tutors	1
Short face to face programmes	One-week (i.e., 5-day) course taught 100% by LBS faculty. Other length courses pro rata	20
	Half-day session taught 100% by faculty (minimum of 3 hours)	2

	Evening session (after 17.30, minimum of 1½ hours)	1
	Preparation/admin for discovery sessions	1
	Coaching/tutor session where faculty briefs and supervises coaches/tutors	1
	Session by other contributors where faculty is present throughout and introduces and facilitates the discussion, but does not teach	1
	Asynchronous assets	As per existing policy
Blended programme	One-week (i.e., 5-day) course taught 100% by LBS faculty with live online and / or hybrid sessions. Other length courses pro rata	25
	Live, online session (less than 3 hours)	1
	Live, online session (3-4 hours)	2
	Asynchronous assets	As per existing policy
Live, online programmes	Live, online session of 90mins to 120mins	1
Academic Direction ³	Short, face to face programmes	
	1 point = 1 day of programme activity	
	A 5-day programme with no pre and post activity	Max per iteration 5
	Live, online programmes A 3 to 4 week online programme	Max per iteration 2
Programme Development⁴	Short, face to face programmes Development points for new open programme (i.e. 5-day on campus learning) Other length courses pro rata	Max on 1st iteration 8 Max on 2nd iteration 4 Max on 3rd iteration 2 Max on 4th iteration 2
	Live, online programmes Development points for new live, online programme (i.e. 3 to 4 weeks online learning with synchronous and asynchronous activity)	Max on 1 st iteration 2 Max on 2 nd iteration 2 Max on 3 rd iteration 2

School Administration

School Admin Post	Points
Deputy Deans	75
PhD Chair	15
Academic Directors	25
Chief Examiner	15

Subject Area Chairs: Awarded based on total teaching points delivered in their subject area

1-1400	25
1401-2000	30
2001-2600	35
2601-3200	40
3201-3800	45
3801 and higher	50

Notes

- 1. Core course sessions for FTMBA, EMBA, Sloan and MiF (FT and PT) degree programmes are 2h45m
- 2. Core course sessions for MiM and MFA degree programmes are 2h45min, are supported by seminars and are delivered to classes in excess of 75 students
- 3. Global Experience courses are 25 points regardless of the number of faculty who deliver it
- 4. Academic Direction points awarded for short face to face and live, online programmes include accountability for the overall programme design, quality and impact, support of the programme's marketing activities, responsibility for opening and closing virtual and face-to-face sessions, attending some lunches and dinners (only for short, face to face courses), communicating learning objectives, outcomes and red thread throughout a programme, reviewing programme feedback and agreeing on changes and continuous improvement, communicating feedback ratings to faculty and guest speakers and supporting them in improving, where appropriate. If the Academic Director "opts out" of any of the above responsibilities, academic direction points are prorated accordingly.
- 5. Development points cover course and materials design, contributor selection and participation in sales and marketing activities.