

JUDY QIU

London Business School, Regent's Park, London NW1 4SA

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EDUCATION

London Business School

PhD in Organizational Behaviour 2023 (expected)

MRes in Economics 2016

Mount Holyoke College

BA in Economics, *magna cum laude with high honor* 2014

PUBLICATIONS

Qiu, J., Kesebir, S., Günaydin, G., Selçuk, E., & Wasti, S. A. (in press). Gender differences in interpersonal trust: Disclosure behavior, benevolence sensitivity and workplace implications. *Organizational Behavior and Human Decision Processes*.

Kesebir, S., Lee, S. Y., **Qiu, J.**, & Pillutla, M. M. (2020). Same-sex peer norms: Implications for gender differences in negotiation. In M. Olekalns & J. A. Kennedy (Eds.) *Research handbook on gender and negotiation*. United Kingdom. Edward Elgar.

SELECTED RESEARCH IN PROGRESS

Qiu, J. & Kesebir, S. (*Working paper*). Gender differences in relative feedback preferences. *Target: Journal of Experimental Psychology: General*

Qiu, J. & Kesebir, S. (*Data collection*). How narcissists get ahead: comparative supervisor relationship perceptions and instrumental support seeking. *Target: Journal of Applied Psychology*.

Qiu, J., Helgason, B., & Ku, G. (*Data collection*). Gender and moral decoupling in the workplace.

Helgason, B.A., Langdon, J.A., **Qiu, J.**, & Effron, D.A. (*Data collection*). Political partisanship and gist truthfulness.

CHAired SYMPOSIUM

Qiu, J., & Kesebir, S. (2022). *Feedback in Organizations: The Role of Giver, Receiver, and Feedback Characteristics*. Academy of Management Annual Meeting, Seattle, WA.

* Selected as HR division showcase symposium

PRESENTATIONS (* scheduled)

- Qiu, J., & Kesebir, S.** Gender differences in relative feedback preferences.
International Association of Conflict Management (2022*); Ottawa, Canada.
Academy of Management Annual Meeting (2022*); Seattle, WA.
- Qiu, J., Kesebir, S., Günaydin, G., Selçuk, E., & Wasti, S. A.** Gender, Trust and Disclosures.
London Business School Alumni Women in Business (2022*)
International Association of Conflict Management (2021); Virtual
Trans-Atlantic Doctoral Conference (2021); Virtual
London Business School OB Research Day (2020); Virtual
- Qiu, J., Lee, S. Y., & Kesebir, S.** Gender, organizational tenure, and help-seeking.
London Business School OB Research Day (2021); Virtual

AWARDS

- | | |
|---|-------------|
| Research Grant (with Selin Kesebir; £11,000)
The Leadership Institute, London Business School | 2021 |
| Economic and Social Research Council Studentship
London Business School | 2014 – 2016 |
| Virginia Galbraith Graduate Fellowship (\$500)
Mount Holyoke College | 2014 |

TEACHING

- | | |
|---|----------------|
| Tutorial Instructor (London Business School)
The Global Macroeconomy | 2016 |
| Teaching and Grading Assistant (London Business School)
Negotiation and Bargaining
The Science of People in Organisations
Perspectives in Business Ethics | 2016 – Present |