S. Alex Yang

VERSION	March 2025			
Contact Information	London Business School Sussex Place London, NW1 4SA United Kingdom	Phone: +44 (0)20 7000 8806 Email: sayang@london.edu Webpage: https://salexyang.com ORCID: 0000-0002-1238-1539		
Research Interests	Interaction of Operational and Financial Trade Credit and Supply Chain Finan FinTech and Financial Inclusion			
	Governance and Operations of Digital Technologies Innovations in Platform Governance and Operations Managing and Regulating Artificial Intelligence			
	Value Chain Innovation and Sustainability, Risk Management, Applied Data Science			
Academic Positions	London Business School Management Science and Operations	2010 -	Present	
	Professor Associate Professor (on leave: 2018 – Assistant Professor	2019) 2017	Present 7 – 2024) – 2017	
	The University of Hong Kong Faculty of Business and Economics (Visiting) Associate Professor	2018	8 - 2019	
Education	The University of Chicago Booth S PhD in Management Science and Opera		5 - 2010	
	Northwestern University M.S. in Industrial Engineering and Man		3 - 2005	
	Tsinghua University Bachelor of Engineering in Automation	1999	9 – 2003	
Journal Publications	 Y. Papanastasiou, S. Xiao, and S. A. Yang, "Advance Selling to Ease Financial Distress," Management Science, In Press. 			
	 Y. Zhang, S. Huang, and S. A. Yang (2024) "Seller Orchestrated Inventory Financing under Bank Capital Regulation," <i>Production and Operations Management</i>, 33(11), 2259-2278. 			
	 3. A. P. Kwan, S. A. Yang and A. H. Zhang (2024) "Crowd-judging on Two-sided Platforms: An Analysis of In-group Bias," <i>Management Science</i>, 70(4), 2459-2476. Best Paper Award, The 15th International Conference for Chinese Scholar Association for Management Science and Engineering (CSAMSE), 2023. 			

- Media coverage: "Chinese apps are letting public juries settle customer disputes" in MIT Technology Review (December 2023).
- Accepted for presentation at the 2019 American Law & Economics Association Annual Meeting.
- H. L. Lee, C. S. Tang, S. A. Yang and Y. Zhang (2023). "Dynamic Trade Finance in the Presence of Information Frictions and FinTech," *Manufacturing & Service Operations Management*, 25(6), 2038–2055.
 - Best Paper Award, The International Conference on Smart Finance, 2021.
 - Best Paper Award (Third Place), Institute of Supply Chain and Operations Management Annual Meeting (China), 2021.
- D. A. Iancu, S. A. Yang (2023) "Introduction to the Special Section on the Interface of Operations, Finance, and Technology (OpsFinTech)," Manufacturing & Service Operations Management 25(6), 1999–2001.
- Y. Papanastasiou, S. A. Yang and A. H. Zhang (2023) "Improving Dispute Resolution in Twosided Platforms: The Case of Review Blackmail," *Management Science*, 69(10), 6021–6037.
- C. Chen, N. Jain, and S. A. Yang (2023). "The Impact of Trade Credit Provision on Retail Inventory: An Empirical Investigation Using Synthetic Controls," *Management Science*, 69(8), 4591–4608.
- J. Chod, N. Trichakis, and S. A. Yang (2022) "Platform Tokenization: Financing, Governance, and Moral Hazard," *Management Science*, 68(9), 6411–6433.
 - Featured at Management Science Review Blog (January 2023).
 - Finalist, MSOM Interface of Finance, Operations and Risk Management SIG Best Paper Competition, 2023.
- Y. Zhang, P. Li, S. A. Yang, and S. Huang (2022) "Inventory Financing under Risk-Adjusted-Return-On-Capital Criterion," *Naval Research Logistics*, 69(1), 92–109.
- S. A. Yang, N. Bakshi, and C. J. Chen (2021) "Trade Credit Insurance: Operational Value and Contract Choice," *Management Science*, 67(2), 875–891.
- 11. J. Chod, E. Lyandres, and S. A. Yang (2019) "Trade Credit and Supplier Competition," Journal of Financial Economics, 131(2), 484-505.
 Accepted for presentation at the 2017 SFS Cavalcade (Acceptance Rate: 11.4%).
- 12. S. A. Yang and J. R. Birge (2018) "Trade Credit, Risk Sharing, and Inventory Financing Portfolios," *Management Science*, 64(8), 3667-3689.
 Best Paper Award, MSOM Interface of Finance, Operations and Risk Management SIG, 2020.
- C. S. Tang, S. A. Yang, and J. Wu (2018) "Sourcing from Suppliers with Financial Constraints and Performance Risk," *Manufacturing & Service Operations Management*, 20(1), 70-84.
- J. R. Birge, R. P. Parker, M. X. Wu, and S. A. Yang (2017), "When Customers Anticipate Liquidation Sales: Managing Operations under Financial Distress," *Manufacturing & Service Operations Management*, 19(4), 657–673.
- H. Peura, S. A. Yang, and G. Lai (2017), "Trade Credit in Competition: A Horizontal Benefit," Manufacturing & Service Operations Management, 19(2), 263–289.

- Featured at M&SOM Review Blog "Can Lending to Customers Soften Horizontal Competition?" (August 2017).
- S. A. Yang, J. R. Birge, and R. P. Parker (2015), "The Supply Chain Effects of Bankruptcy," Management Science, 61(10), 2320–2338.
 - Media coverage: "Bankruptcy and Supply Chain Dynamics" in Chicago Booth Magazine (Winter 2014), "Your client's bankrupt? Think strategically" in Capital Ideas (Winter 2014), "Profit or Bust" in London Business School Review (April 2015).
- J. R. Birge and S. Yang (2007) "A Model for Tax Advantages of Portfolios with Many Assets," Journal of Banking and Finance, 31(11), 3269–3290.
- PAPERS UNDER18.H. Peura and S. A. Yang, "Capacity Expansion in Service Platforms: Ownership, CommitmentREVIEW/REVISIONand Flexibility," under revision for 3rd round review (minor revision) at Management Science.
 - 19. S. A. Yang and A. H. Zhang, "Generative AI and Copyright: A Dynamic Perspective," under revision for 2nd round review (major revision) at *Management Science*.
 - Accepted for presentation at the 2024 American Law & Economics Association Annual Meeting, and the 2024 MSOM TIE SIG
 - 20. L. Y. Chu, S. A. Yang , and J. Yao, "Trade Credit and Operational Investment: A Bargaining Perspective," under revision for 2nd round review (major revision) at *Management Science*.
 Accepted for presentation at the 2024 MSOM iFORM SIG
 - M. Hu, J. Liu, Q. Qian, and S. A. Yang, "Financial Pooling in a Supply Chain," under revision for resubmission (reject and resubmit) at *Management Science*.
 - 22. Z. Jiang, K. Li, C. S. Tang, S. A. Yang, "Offering EV Battery Swapping as a Service: EV Manufacturers or Battery Producers?" under review.
 Best Paper Award (Second Place), 2024 POMS International Conference in China.
 - J. Hu, X. Hu, S. A. Yang and Y. Yang, "Tokenizing Loyalty Programs: The Role of Tradability," under review.

Selected Research in Progress

- 24. C. Liu, T. Wang, and S. A. Yang, "Generative AI and Content Homogenization."
 - 25. L. Wang, S. A. Yang and J. Yao, "Financing Innovation."
 - 26. H. H. Lee, S. A. Yang, Y. Zhang and K. Kim, "Credit Chain and Sectoral Co-movement: A Multi-Region Investigation."
 - 27. H. H. Lee, S. A. Yang and K. Kim, "The Role of FinTech in Mitigating Information Friction in Supply Chain Finance."
 - 28. N. Jain, S. Alex Yang and J. Yao, "The Financing and Operational Roles of Distributors."
 - 29. J. Zhang, X. Chen, and S. A. Yang, "The Value of Multi-tier Supply Chain Finance: A Structural Estimation Approach."

- BOOK CHAPTERS 30. S. A. Yang and J. R. Birge (2020), "Trade Credit in Supply Chains: Multiple Creditors and Priority Rules," Foundation and Trends in Technology, Information and Operations Management, Vol. 14, No. 1–2.
 - C. S. Tang, S. A. Yang, and J. Wu (2019), "Financing Suppliers under Performance Risk," Foundation and Trends in Technology, Information and Operations Management, Vol. 12, No. 2–3.
- TEACHING CASES 1. Nitish Jain and S. A. Yang (2024), "KFC UK: A Digital Journey (Case A and B)," London Business School Case Collection.
 - S. A. Yang and Nitish Jain (2023), "AntChain's Blockchain as a Service: Digitising Industry Collaboration," *London Business School Case Collection*, CS-23-011.
 - 3. S. A. Yang and L. Duke (2021), "The Fall of Greensill & the Future of Supply Chain Finance," London Business School Case Collection, CS-21-013.
 - X. Chen, S. A. Yang, and Q. Wen (2020), "JDH: Technology-Enabled Supply Chain Finance," Fudan University Case Collection, FDC-20011-1X-P-C (in Chinese).

OTHER1. S. A. Yang (2025), "DeepSeek Heralds New Era Of Artificial Good-Enough Intelligence," ForbesPUBLICATIONS(Online).

- 2. S. A. Yang and A. Zhang (2024), "America's Tech Blind Spot," Project Syndicate.
 reprinted at The Strategist, The Korea Times, Jakarta Post
- 3. A. Zhang and S. A. Yang (2024), "The High Cost of GPT-40," Project Syndicate.
 Included in the Project Syndicate The Big Picture Collection "AI: Hope or Hype?", reprinted at The Strategist, The Korea Times, Bangkok Post
- C. S. Tang and S. A. Yang, "The Rebirth of EV Battery-Swapping Services And Why Their Time Is Now," *Forbes* (Online).
 - Reprinted at Think at London Business School
- 5. S. A. Yang and A. Zhang (2024), "The Case for Regulating Generative AI through Common Law," *Project Syndicate*.
 - Reprinted at The Asset, The Korea Times
- 6. S. A. Yang and A. Zhang (2022), "No Easy Exit from Zero-COVID," Project Syndicate.
 Reprinted at South China Morning Post, Japan Times, Australian Financial Review.
- 7. S. A. Yang (2022), "Apple Cannot Turn Blind Eye to Abuse at its China Factories," *Financial Times* (Letter).
- N. Jain, S. A. Yang and C. Chen (2022), "Fix the Financing of Supply Chains," Think at London Business School.
- 9. S. A. Yang (2022), "Inventory Flow," The Economist (Letter to Editors).
- C. S. Tang and S. A. Yang (2022), "Global Supply Chains Face Disruption Following Russia's Invasion Of Ukraine," *Forbes* (Online).

11. A. Zhang and S. A. Yang (2021), "How an Evergrande Collapse Would Cascade Through China," *Bloomberg.*

- Reprinted at Washington Post.

- S. A. Yang and A. Zhang (2021), "Evergrande and Energy Crises Shows Beijing's Need for Systems Thinking. Twin Setbacks Reveal Gaps in China's Policy Making Process," Nikkei Asia.
- 13. S. A. Yang (2021), "Lessons from the Collapse of Greensill," The Banker.
- C. S. Tang and S. A. Yang (2020), "Financial Supply Chain in the Covid-19 Pandemic: Fuel or Wildfire?" Forbes (Online).
- 15. S. A. Yang (2017), "Can Small Firms Survive and Benefit from Delayed Payments?" London Business School Review.

INVITED SEMINAR2025: University of Southern California Digital Transformation Conference, Oxford University SaidPRESENTATIONSchool of Business

2024: University of Virginia Darden School of Business, Cornell University Johnson School Johnson Graduate School of Management, University of Texas at Dallas Naveen Jindal School of Management, Southern Methodist University Cox School of Business, Peking University HSBC Business School, South China University of Technology, Hong Kong University of Science and Technology, University College London School of Management, University of Hong Kong Business School

2023: ESSEC Business School (ECOMFIN Webinar Series), National University of Singapore Business School, Chinese University of Hong Kong (Shenzhen), University of Southern California Marshall School of Business, University of Utah Eccles School of Business, University of California Irvine Merage School of Business, Bristol University Business School, Cranfield University School of Management, University of Chicago Booth School of Business

2022: New York University Stern School of Business, MIT Sloan School of Management, Boston University Questrom School of Business, Boston College Carroll School of Management, Georgetown University McDonough School of Business, Stanford University Graduate School of Business, University of California Berkeley Haas School of Business, Hong Kong University of Science and Technology (Guangdong), Shanghai University of Finance and Economics

2021: Hong Kong University of Science and Technology, Northeastern University (China), Southeast University (China), Asian Development Bank, University of Science and Technology of China, University of Michigan Ross School of Business, Syracuse University Whitman School of Management

2020: Nanjing University, Temple University Fox School of Business, Peking University Guanghua School of Management, HEC Paris

2019: National Chengchi University (Taiwan), Fudan University, Beijing University of Technology, University of China Academy of Science, Asian Development Bank, Alibaba Inc., University of Hong Kong (Faculty of Law)

2018: Shanghai University of Finance and Economics, University of Science and Technology in China, Singapore Management University, National University of Singapore Business School, IN-SEAD, Hong Kong Polytechnic University

2017: University of Texas at Austin McCombs School of Business, University of Hong Kong, Hong Kong University of Science and Technology, City University of Hong Kong, Chinese University of

Hong Kong

	2016: University of Toronto Rotman School of Management, University of California Los Angeles Anderson School of Management, University of Chicago Booth School of Business		
	2015: Cornell University Johnson School of Management, Boston College Carroll School of Manage- ment, Harvard Business School, Chinese University of Hong Kong, City University of Hong Kong, London Business School, IESE Business School, IE Business School		
	2014: Rotterdam School of Management		
	2013: Stanford University Graduate School of Business, Eindhoven Institute of Technology, University of Cambridge Judge Business School		
	2012: Shanghai Jiaotong University Antai College of Economics & Management, Washington University in St. Louis Olin Business School		
	2010: HEC Paris, London Business School, Hong Kong University of Science and Technology, Chinese University of Hong Kong, New York University Stern School of Business		
Editorial Activities	Guest Co-Editor , Manufacturing & Service Operations Management, Special Issue in OpsFinTech (Interface of Operations, Finance, and Technology), 2019 – 2023		
	Associate Editor and Guest Associated Editor, Manufacturing & Service Operations Management, 2019 –		
	Senior Editor, Production & Operations Management, 2022 –		
	Associate Editor, IISE Transaction, 2017 –		
	Associate Editor, Naval Research Logistics, 2019 –		
	 Referee for: Management Science, Manufacturing & Service Operations Management, Operations Research, Journal of Political Economy, Production and Operations Management, IISE Transaction, Naval Research Logistics, Mathematical Programming, INFORMS Journal on Computing, Annals of Operations Research, Journal of Financial and Quantitative Analysis 		
	Judge for: Hong Kong Research Grants Council, MSOM SIGs, INFORMS JFIG Paper Competition, POMS Supply Chain Student Paper Competition, MSOM Student Paper Competition		
Conference	Co-chair of MSOM Conference, 06/2025		
ORGANIZATION	Co-organizer of European Technology and Operations Management Seminar Series, $09/2022 - 06/2024$		
	Co-organizer of iFORM SIG Conference, MSOM Annual Conference, $06/2019$		
	Co-organizer of MSOM iFORM Cluster, INFORMS Annual Conference, $10/2017$		
	Co-organizer of OM-Finance Interface Cluster, INFORMS International Conference, 06/2016		
	Co-organizer of Supply Chain Risk Track, POMS Annual Conference, $05/2014$		
	Co-organizer of MSOM iFORM Cluster, INFORMS Annual Conference, $10/2013$		
	Session chairs for INFORMS and POMS annual conferences, $2010 - \text{present}$		
Conference & Workshop	2024: INFORMS, POMS-China, MSOM (TIE SIG, iFORM SIG), POMS, POMS Hong Kong		

2023: UCL-USC Cross-disciplinary Conference on Digital Platform, CSAMSE, Online Research Seminar on Digital Businesses (the Digital Business Institute at Boston University), POMS Hong Kong

2022: INFORMS, International Conference on Smart Finance, MSOM and iFORM SIG, European Technology and Operations Management Seminar Series, POMS (Virtual), Supply Chain Finance and Risk Management Workshop (Virtual)

2021: INFORMS (4 talks, Virtual), Institute of Supply Chain and Operations Management Annual Meeting (China, Virtual), M&SOM and iFORM SIG (Virtual), International Conference on Smart Finance, International Workshop on Financial Innovation (Keynote), Supply Chain Finance and Risk Management Workshop (Virtual)

2020: Operations Management and Research UK Summit (Virtual), INFORMS (3 talks, Virtual), OM-FIN Interface Virtual Seminar

2019: INFORMS (5 talks), MSOM (4 talks), International Conference on Smart Finance (keynote), HKU-Lingnan-Florida Platform Competition Conference, Mostly OM, HKU FinTech Conference, American Law and Economics Association Annual Conference, Supply Chain Finance and Risk Management Workshop (3 talks), POMS (3 talks)

2018: INFORMS (3 talks), Supply Chain and Internet Finance Annual Forum (keynote), Supply Chain Finance and Risk Management Workshop

2017: INFORMS (3 talks), Northern Finance Association Conference (by co-author), 7th Supply Chain and Finance Annual Symposium, MSOM, SFS Cavalcade (by co-author), POMS (2 talks), Supply Chain Finance and Risk Management Workshop

2016: INFORMS (4 talks), MSOM iFORM SIG (2 talks), 6th Supply Chain and Finance Annual Symposium (2 talks), Supply Chain Finance and Risk Management Workshop (2 talks), POMS (2 talks)

2015: INFORMS (5 talks), MSOM and iFORM SIG (2 talks), POMS (4 talks), Supply Chain Finance and Risk Management Workshop (2 talks)

2014: INFORMS (4 talks), 4th Supply Chain and Finance Annual Symposium, MSOM and iFORM SIG

2013: INFORMS (4 talks), MSOM and iFORM SIG (2 talks)

2012: INFORMS (6 talks), CSAMSE, MSOM, 2nd Supply Chain and Finance Annual Symposium, POMS

2011: INFORMS, OCSAMSE, M&SOM and iFORM SIG

2010: INFORMS

2005–2009: INFORMS, M&SOM, INFORMS Revenue Management and Pricing Conference

TEACHING	London Business School, London, UK	2010 - Present
EXPERIENCE	Instructor	
	• Digital Deep Dive (elective, newly developed)	
	• Business Resilience (elective, newly developed)	

• Advanced Business Analytics (elective)

- Value Chain Management (MBA tailored core)
- Global Experience: Singapore and Malaysia (newly developed)
- Global Experience: San Francisco and Silicon Valley
- Global Experience: Beijing (newly developed)
- Emerging Topics in Management Science and Operations (PhD)
- Data Analytics for Management (MBA and EMBA London core)
- Managerial Statistics (EMBA Global core)
- Data, Models and Decisions (MBA core)
- Topics in Operations Management (PhD)

Executive Education (Open program and Customized)

Instructor (in English and Chinese)

- Digital Technology and Innovation
- Artificial Intelligence and Data Science
- Big Data and Analytics
- FinTech
- Cybersecurity and Digital Trust for Leaders
- Supply Chain Finance
- Supply Chain Management
- Operations Management
- Operational Resilience
- Project Management
- Risk Management
- Industrial 4.0

University of Hong Kong, Hong Kong

Instructor

- Analytics and Innovation in Supply Chain and Finance (Fudan-HKU IMBA elective, newly developed)
- Supply Chain Finance: From Balance Sheet to Blockchain (Fudan-HKU IMBA elective, newly developed)
- Business Analytics (MBA core, Fudan-HKU IMBA core)
- Business Data Analysis (MBA core, Fudan-HKU IMBA core)

The University of Chicago Booth School of Business, Chicago, IL

Teaching Assistant

- Operations Management (MBA and EMBA core courses)
- Supply Chain Management (elective)
- Decision Models (elective)
- Tools for Business Analysis (elective)
- Managerial Decision Making (elective)

Citadel Investment Group, Chicago, IL

Tutor (In-House Training Program)

2018 - 2020

2006 - 2010

2006 - 2007

	Financial Instruments and Cases in Risk ManagementAdvanced Finance		
Industry and	Asian Development Bank, $2018 - 2021$		
Consulting	Didi Chuxing, 2018		
Experience	Citadel Investment Group, 2006 – 2008		
	XO Capital Group, 2006		
	United AirLines Inc., 2005		
Media and Pubi	JC Bloomberg; MIT Technology Review; CNBC; Global Trade Review, UK Parliament Enquiry (Busi-		
Appearance	ness, Energy, and Industry Policy Committee); BBC Radio; New York Times; Australian Financial Review; Hong Kong Economic Journal; Xinhuanet		
Doctoral	Tong Wang (Co-supervisor, London Business School)		
Student Supervision	Junming Hu (Visiting PhD student, 2022–2023, Zhejiang University), first placement: East China University of Science and Technology		
	Yaobin Wu (Visiting PhD student, 2022–2023, Fudan University), first placement: Shanghai University		
	Christopher J. Chen (Supervisor, London Business School, graduated in 2019), first placement: In- diana University Bloomington Kelley School of Business		
	Yuxuan Zhang (Visiting PhD student, 2018–2019, Tsinghua University), first placement: University of International Business and Economics (China)		
	Shyam Mohan (Co-supervisor, London Business School, graduated in 2018)		
	Shuang Xiao (Visiting PhD student, 2015-2016, Huazhong University of Science & Technology), first placement: Zhongnan University of Economics and Law (China)		
	Heikki Peura (Transfer committee member and collaborator, London Business School, graduated in 2016), first placement: Imperial College Business School		
	Michelle Xiao Wu (Dissertation committee member, Chicago Booth, graduated in 2014), first place- ment: Washington State University		
Grants	London Business School Institute of Entrepreneurship and Private Capital Research Grant (Amount: 24,000 GBP), 2024		
	Co-Principal Investigator, General Research Fund, Hong Kong Research Grants Council (Amount: 656,825 HKD), 2021–2023		
	London Business School RAMD Grant, 2011, 2012, 2014–2018, 2020, 2022, 2024		
	MITACS Student Grant, 8th INFORMS Revenue Management and Pricing Section Conference, 2008		
	Summer Research Grant, The University of Chicago Booth School of Business, 2006		
Honors and	Best Paper Award (Second Place), POMS International Conference in China, 2024,		
Awards	Best Paper Award, The 15th International Conference for Chinese Scholar Association for Manage-		

ment Science and Engineering, 2023 London Business School Best Teacher Award for EMBA Programmes, 2021 Chang Jiang Scholar, Ministry of Education, People's Republic of China, 2021 Best Paper Award (Third Place), Institute of Supply Chain and Operations Management Annual Meeting (China), 2021 Best Paper Award, The International Conference on Smart Finance, 2021 MSOM iFORM (Interface of Finance, Operations, and Risk Management) SIG Best Paper Award, 2020 HKU-Fudan IMBA Teaching Award, 2019 Manufacturing & Service Operations Management Meritorious Service Award, 2016 – 2019 Management Science Meritorious Service Award, 2013 Katherine Dusak Miller Doctoral Fellowship, The University of Chicago Booth School of Business, 2009 - 2010**INFORMS** Future Academician Colloquium, 2008 Doctoral Fellowship, The University of Chicago Booth School of Business, 2005 – 2009 Walter Murphy Fellowship, Northwestern University, 2003 Tsinghua Toshiba Fellowship, 2002 Tsinghua Rockwell Fellowship, 2001 Tsinghua Freshman Fellowship, 1999 First Place in Beijing, National College Entrance Examination, 1999 INTERNAL SERVICE Chair, LBS AI Taskforce, 2024 Speaker, MBA AI Orientation, 2024 Speaker, Graduate Masters Experience Masterclass, 2023 Coordinator, MSO Junior Recruiting Committee, 2022, 2024 **Coordinator**, MBA Tech & Analytics Concentration, 2020 – Member of Appointment Committee Sub-Committee, 2020 – 2021, 2022 – 2023 Member, PhD Committee, 2020 -Member, Faculty IT Group, 2021 – 2022 Member, Executive Education Open Advisory Group, 2020 – 2022 Speaker, MBA Open Day Masterclass, 2022 Co-coordinator, MSO Junior Recruiting Committee, 2017, 2019 Member, MBA/EMBA Board of Examiners, 2016 – 2017 Member, MSO Junior Recruiting Committee, 2011, 2013, 2015, 2016 Co-organizer, MSO Research Seminar, 2011 – 2015

Member, MBA Curriculum Committee, 2012 - 2014

AT LBS

Speaker, Faculty Induction Day ("One Year In"), 2011

PROFESSIONALINFORMS (MSOM, iFORM SIG, Analytics, and Finance); POM Society; Chinese Scholars Associ-
ation in Management Science and Engineering; American Finance Association

MISCELLANEOUS Public speaker and co-organizer of series of public speeches, delivered motivational speeches to more than 100,000 people in more than 40 cities in China Languages: Chinese (Native), English