

Jean-Pierre Benoît

EDUCATION

Ph.D. 1983, Economics, Stanford University

A.B. 1978, Economics and Mathematics, Yale University
Honors: Cum Laude with distinction in major

HONORS

Fellow, British Academy
Fellow, Econometric Society
Best Teacher Award, EMBA 2022
Fulbright Senior Specialist, 2005 - 2010

EMPLOYMENT

Professor of Economics, London Business School
August 2006 to present
Co-Chair Economics Subject Area
August 2007 to 2011
Chair PhD programme
August 2012 to August 2015
Chair Economics Subject Area
August 2018 to August 2022

Professor of Economics and Professor of Law, New York University
September 1999 to August 2006

Associate Professor, New York University
Department of Economics and School of Law
September 1989 to August 1999.

Visiting Associate Professor and Olin Fellow
University of Southern California School of Law
and California Institute of Technology
September 1993 to June 1994.

Associate Professor, Columbia University
Graduate School of Business
September 1986 to May 1989.

Associate Professor, University of Pittsburgh
Department of Economics
September 1986 to May 1987.

Assistant Professor, Columbia University
Graduate School of Business
September 1983 to August 1986.

Associate in Business, Columbia University
Graduate School of Business
September 1982 to August 1983

SHORTER VISITS:

Universita Bocconi, Universitat Pompeu Fabra, Universidad Torcuato di Tella,
University College London, Universidad de Montevideo, LUISS.

RESEARCH FIELDS

Economic Theory
Game Theory
Law and Economics
Industrial Organization

PUBLICATIONS

“Incentives, Burnout, and Turnover: Dynamic Compensation Design with Effort Cost Spillover” (with Rob Waiser and Juan Dubra), *Quantitative Marketing and Economics* (forthcoming)

“Belief Elicitation When More Than Money Matters: Controlling for ‘Control’” (with Juan Dubra and Giorgia Romagnoli), *AEJ Microeconomics*, 2022.

“Apparent Bias: What Does Attitude Polarization Show?” (with Juan Dubra), *International Economic Review*, November 2019.

“Investing to Cooperate: Theory and Experiment” (with Emeric Henry and Roberto Galbiati), *Journal of Economic Behavior and Organizations*, December 2017.

"Does the Better-Than-Average Effect Show That People Are Overconfident? Two Experiments." (with Juan Dubra and Don Moore), *Journal of the European Economic Association*, April 2015.

"On the Problem of Prevention" (with Juan Dubra), *International Economic Review*, August 2013.

"Apparent Overconfidence" (with Juan Dubra), *Econometrica*, September 2011.

"Only a Dictatorship is Efficient" (with Lewis Kornhauser) *Games and Economic Behavior*, March 2010.

"Nash Implementation without No-Veto Power" (with Efe Ok), *Games and Economic Behavior*, September 2008.

"On Combining Implementable Social Choice Rules" (with Efe Ok, and Remzi Sanver), *Games and Economic Behavior*, July 2007.

"Delay Aversion" (with Efe Ok), *Theoretical Economics*, vol 2, Issue 1, March 2007.

"Information Revelation in Auctions" (with Juan Dubra), *Games and Economic Behavior*, November 2006.

"Maskin's Theorem with Limited Veto Power" (with Efe Ok), *Games and Economic Behavior*, May 2006.

"Why do Good Cops Defend Bad Cops?" (with Juan Dubra), *International Economic Review*, August 2004.

"Strategic Manipulation in Voting Games When Lotteries and Ties are Permitted" *Journal of Economic Theory*, 421-436, 2002.

"Game Theoretic Analyses of Legal Rules and Institutions" (with Lewis Kornhauser) *Handbook of Game Theory with Economic Applications*, vol 3, 2002.

"Multiple-Object Auctions with Budget Constraints" (with Vijay Krishna), *Review of Economic Studies*, 2001, 68, 155-179.

"A Simple Proof of the Gibbard-Satterthwaite Theorem" *Economics Letters*, 319-322, 2000.

"Color-Blind is not Color-Neutral: Testing Differences and Affirmative Action" *Journal of Law, Economics, and Organizations*, 378-400, 1999.

"On the Assumption of Separable Assembly Preferences" (with Lewis Kornhauser), *Social Choice and Welfare*, 429-439, 1999

"The Nucleolus is Contested-Garment-Consistent: A Direct Proof" *Journal of Economic Theory*, 192-196, 1997.

"Assembly-Based Preferences, Candidate-Based Procedures and the Voting Rights Act" (with Lewis Kornhauser), *Southern California Law Review*, 1503-1544, 1995.

"Crime, Punishment, and Social Expenditure" (with Martin Osborne) *Journal of Institutional and Theoretical Economics*, 326-347, 1995.

"Social Choice in a Representative Democracy" (with Lewis Kornhauser) *American Political Science Review*, 185-192, 1994.

"Renegotiation in Finitely Repeated Games" (with Vijay Krishna), *Econometrica*, 303-323, 1993.

"Unsafe Havens" (with Lewis Kornhauser), *University of Chicago Law Review*, 1421-1464, 1992.

"Scoring Reversals: A Major League Dilemma," *Social Choice and Welfare*, 89-97, 1992.

"Entry Deterrence and Dynamic Competition: The Role of Capacity Reconsidered" (with Vijay Krishna), *International Journal of Industrial Organization*, 477-495, 1991.

"A Non-Equilibrium Analysis of the Finitely Repeated Prisoner's Dilemma," *Mathematical Social Sciences*, 281-287, 1988.

"Nash Equilibria of Finitely Repeated Games" (with Vijay Krishna), *International Journal of Game Theory*, 1987.

"Dynamic Duopoly: Prices and Quantities" (with Vijay Krishna), *Review of Economic Studies*, 23-35, 1987.

"Finitely Repeated Games" (with Vijay Krishna), *Econometrica* 905-922, 1985.

"Financially Constrained Entry in a Game with Incomplete Information" *Rand Journal of Economics*, 490-499, 1985.

"Innovation and Imitation in a Duopoly" *Review of Economic Studies*, 99-106, 1985.