

## Nitish Jain

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<b>Version</b>	November, 2022	
<b>Research Interests</b>	Supply Chain Management, Food Waste, Empirical Research, Analytical Modeling	
<b>Academic Position</b>	London Business School, London, UK <i>Assistant Professor of Management Science and Operations</i>	07/2014 – Present
<b>Education</b>	INSEAD PhD in Technology and Operations Management Dissertation: " <i>Managing Sourcing of Products and Services</i> "	08/2009 – 05/2014
	Indian School of Business MBA	04/2007 – 04/2008
	Indian Institute of Technology, Delhi, India Department of Mathematics Bachelor's and Master's in Mathematics and Computing	08/1998 – 05/2003
<b>Publications</b>	<p>[1] Christopher J. Chen, <b>Nitish Jain</b>, and S. Alex Yang, "The Impact of Trade Credit Provision on Retail Inventory: An Empirical Investigation Using Synthetic Controls", <i>Management Science</i>, forthcoming.</p> <p>[2] <b>Nitish Jain</b> and Tom Fangyun Tan, "M-Commerce, Sales Concentration, and Inventory Management", 2022, <i>Manufacturing &amp; Service Operations Management</i> 24(4), 2256-2273.</p> <p>[3] <b>Nitish Jain</b>, Sameer Hasija, and Serguei Netessine, "Supply Chains and Antitrust Governance", 2021, <i>Management Science</i>, 67(11), 6822-6838.</p> <p>[4] <b>Nitish Jain</b>, Karan Girotra, and Serguei Netessine, "Recovering Global Supply Chains from Sourcing Interruptions: The Role of Sourcing Strategy", 2021, <i>Manufacturing &amp; Service Operations Management</i>, 24(2), 846-863.</p> <p>[5] <b>Nitish Jain</b>, Karan Girotra, and Serguei Netessine, "Managing Global Sourcing: Inventory Performance", 2014, <i>Management Science</i>, 60(5), 1202-1222.</p> <p>[6] <b>Nitish Jain</b>, Sameer Hasija, and Dana G. Popescu, "Optimal Contracts for Outsourcing of Repair and Restoration Services", 2013, <i>Operations Research</i>, 61(6), 1295-1311.</p> <p>[7] <b>Nitish Jain</b> and Di (Andrew) Wu, "Can Global Sourcing Strategy Predict Stock Returns?", forthcoming at <i>Manufacturing &amp; Service Operations Management</i>, 2022.</p>	
<b>Under Review</b>	[8] Ashish Kabra, Wedad J. Elmaghraby, Nitish Jain, and Sahar Hemmati, "Design of Contingent Free Shipping Policy: The Role of Return Environment", under revision for re-submission at <i>Manufacturing &amp; Service Operations Management</i> .	

## In Preparation

[9] Christopher J. Chen, Nitish Jain, and Varun Karamshetty, "Taking Advantage of Human's Systematic Biases to Improve Machine Demand Forecasting," in preparation for submission to *Management Science*.

[10] Nitish Jain, Varun Karamshetty, and Ashish Kabra, "Food Retail Operations: What is the impact of in-store inventory rotation on expiration food waste?," in preparation for submission to *Management Science*.

[11] Christopher J. Chen, Nitish Jain, Xinyu Liang, and Di (Andrew) Wu, Horizontal Competition and Trade Credit Provisioning, in preparation for submission to *Manufacturing & Service Operations Management*.

[12] Nitish Jain, S. Alex Yang, and Jin Yao, "The Financing and Operational Roles of Distributors," in preparation for submission to *Manufacturing & Service Operations Management*.

## Research Briefs and Media

"Fix the financing of supply chains", *Think* at London Business School.

"Antitrust Enforcement: Leveraging Supply Chain Incentives", Supply Chains, Competition Policy International, *Antitrust Chronicle*, 2022.

"Knowing Where To Look: Contract Type Can Provide Clues To Antitrust Investigators", *Forbes*, 2019.

"Identifying Cartels that Use the Illinois Brick Ruling as a Shield", 2019, Public Policy Initiative, Wharton, University of Pennsylvania.

"Future Of Online Markets: Increasing Mobile Channel Differs From PC Channel", 2019, SMU Cox School of Business.

"Understanding Fintech: Its Potential, Challenges, & Its Role In Supply Chain" 2019, kredX.com.

"Cracking the cartels using anti-trust ruling as a shield", 2019, News and Events, LBS.

"You don't know your customer (unless you've mastered mobile)" 2018, London Business Strategy Review

"How operations management can strengthen a well-intended but controversial anti-collusion regulation from the 1970s", 2019, London Business Strategy Review

## Invited Talks & Conference Presentations

2022: University of Auckland; Haas Business School, University of Berkeley (Dec, 2022); UCLA Anderson School of Management; INFORMS (Indianapolis).

2021: The Wharton School; Fuqua School of Business, Duke University; Desautels Faculty of Management, McGill University; SC Johnson College of Business, Cornell University; School of Management, Yale University; Goizueta Business School, Emory University; Ross School of Business, University of Michigan; Carroll School of

Management, Boston College; School of Business, University of Connecticut; POMS; INFORMS.

2016-2020: HEC Paris; Scheller College of Business, Georgia Institute of Technology; Smeal College of Business, The Pennsylvania State University; RSM Erasmus University, Rotterdam; University of Illinois at Urbana-Champaign; Joseph L. Rotman School of Management; Sauder School of Business, University of British Columbia; INFORMS (Seattle, Phoenix, Houston); MSOM (Dallas, Singapore); POMS (Houston, Seattle, Orlando).

2011-2015: Graduate School of Business, Stanford University; Chicago Booth School of Business; London Business School; Cox School of Business, South Methodist University; Kenan-Flagler School, University of North Carolina; Kelley School of Business, Indiana University; McDonough School of Business, Georgetown University; Naveen Jindal School of Management, UT Dallas; College of Business, University of Illinois; Wisconsin School of Business; Indian School of Business; Lee Kong Chian School of Business, Singapore Management University; MSOM (France, Columbia, Michigan); INFORMS (Minneapolis, Phoneix); POMS (Denver, Chicago)

<b>Non-Academic Talks and Events</b>	Executive talk on “Digital Transformation”, LTPlabs, Portugal	2022
	Organized and moderated a panel on “Unboxing Digital Transformation”, Dubai	2022
	Tech Explosion: Future Workforce, Emirates NBD Bank, Dubai	2020
	Moderated a panel on “AI and Blockchain” at Indian High Commission, London	2019
	“Decision Making: How to Inform your Intuition”, Reach Mentoring, Dubai	2019
<b>Honors and Awards</b>	Finalist in 2022 MSOM iFORM SIG Best Paper Award	
	Student co-author was a finalist in 2021 POMS Student paper competition	
	1 <sup>st</sup> Prize, POMS-Hong Kong Chapter 2013 Best Student Paper Competition	
	Finalist in 2013 MSOM Student Paper Competition	
	1 <sup>st</sup> Prize, 2013 POMS Student Paper Competition	
	<i>Management Science</i> Meritorious Service Award, 2017, 2018, 2019, 2020	
	<i>MSOM</i> Meritorious Service Award, 2019	
	Dean's List, Indian School of Business, 2007-2008.	
<b>Teaching Experience</b>	Indian School of Business merit scholarship, 2007-2008.	
	Indian Institute of Technology (Delhi) merit scholarship, 2002.	
	London Business School, London, UK	07/2014 - Present
	<i>Instructor</i>	
	Data, Models and Decisions (FTMBA core course)	2014 – 2016
	Decision, Risk, and Analysis (EMBA London and Dubai)	2017 – Present
	London Cap (FTMBA Flexi-core course)	2018 - Present
<b>Industry Experience</b>	Strategic Decision Making (Customized Executive Education)	2022
	Introduction to Data Science (Customized Executive Education)	2022
	Indu Projects Limited (IPL), Hyderabad, India	06/2008 – 08/2009
	<i>Deputy General Manager, Business Analysis</i>	
	IPL is Infrastructure and Real Estate developer with annual revenue of over \$ 300 Mn.	

SiRF Technology (India) Pvt. Ltd, India, USA.

May 2005 – Dec 2007

*Software Application Engineer, Wireless Division*

SiRF is the leader in Global Positioning System chipsets market for consumer applications.

Samsung Electronics Software Operations, India, Korea.

July 2003 – Mar 2005

*Senior Software Engineer, Java Research Team*

One of the eleven global research and development centers of Samsung Electronics Co. Ltd.

**Doctoral Students**

Tong Wang, (Transfer committee member, London Business School)

Christopher J. Chen (co-authored a dissertation chapter)

**External Service**

Co-organizer of MSOM iFORM Track, 2023 (scheduled)

Co-chair Business Model Innovation Cluster, INFORMS, 2018

Session chairs for INFORMS annual conferences in 2017 and 2022.

Session chairs for POMS annual conferences in 2016, 2017, 2018, and 2019.

Ad-hoc Referee for: Management Science, Operations Research, Manufacturing & Service

Operations Management, Production and Operations Management, Naval Research Logistics,

MSOM iFORM SIG and Supply Chain SIG, MSOM and POMS student paper competitions in

2016, 2017, 2018, and 2020.

**Professional  
Affiliation**

INFORMS and POM Society.