Cecily Liu cecilyyueliu@gmail.com +44 (0) 7340 020 911

EDUCATION

2018 - 2020 London Business School

Masters in Finance (Distinction)

2008 - 2011 University of New South Wales, Sydney, Australia

Bachelor of Commerce (Liberal Studies)

Major in Finance and International Business (Distinction average for Finance Major)

BUSINESS EXPERIENCE

2020 Research Assistant at London Business School

- Collected data from various online sources then organised them for downstream analysis
- Constructing executable Python/R scripts for data processing, including converting html to csv files, and extracting data from financial reports into csv format, for various projects.

Secvest Capital Pty Ltd, Sydney, Australia

2017 - 2018 Senior Associate

- Executed 2 IPO and 3 M&A deals, building valuation model and performing due-diligent on each
- Produced above-market return through strategic asset allocation in government bonds, fixed income securities, and PE opportunities for both SIV funds under management
- Supervised graduate trainees in all areas including proprietary research, IPOs and M&As, funds management and PE portfolios

2016 - 2017 Tasmanian Representative (Senior Associate)

- Acted in partnership with Tasmanian Government to assist over 10 established local SMEs in exploring export opportunities to China; resulted in increased exports of 30%
- Raised over AUD100m equity and AUD50m debt through business network (which were not readily available in market at the time of raising)
- Consulted 6 local agri-businesses, performed research analysis to support negotiation, and negotiated on behalf of clients to obtain acquisition premiums of over 75%
- Accelerated promotion to Senior Associate, youngest member of the Associate peer group

2014 - 2016 Associate

- Identified investment opportunities through company research; generated annual investment return
 of over 100% from investment in healthcare company and doubled equity investment in an
 agriculture company
- Conducted initial and commercial due diligence in M&A projects, and provide innovative solution to potential issue
- Performed lead arranger role in a Chinese listing on the Australian Securities Exchange (ASX), with raising around AUD\$130mil
- Achieved shortest time used for Chinese listing on ASX IPO prospectus approved in 7 days
- Developed and designed Chinese Index model for company's monitored stocks and improved research consistency and reliability

2011 - 2014 Executive

- Set up 2 active wholesale funds with over AUD60mil in total asset, investing in fixed income assets and produced over 500 company research reports then identified PE opportunities
- Represented Head-Office in Roadshow, travelled 7 Chinese cities in 14 days and secured first client for Company's SIV Fund (AUD5m investment)
- Trained directly under Executive Chairman and gained first-hand experience in all company's IB activities, and collaborated with different departments
- Promoted as youngest Executive and completed training programme in shortest period

ADDITIONAL INFORMATION

- Volunteered in Sydney University and Minzu University's Cultural Exchange Project
- 200+ hours NHS Volunteer work
- Language: English (native), Mandarin (fluent)
- Nationality: Australian