905 519 8542 • ariolino@london.edu • linkedin.com/in/aliciariolino

#### **EDUCATION**

London Business School, London, United Kingdom PhD Candidate, Strategy and Entrepreneurship, In Progress (*Parental Leave until June 2022*)

**London Business School,** London, United Kingdom **Master of Research, Strategy and Entrepreneurship,** 2021

**Rotman School of Management, University of Toronto, Toronto, Ontario Master of Business Administration, 2019** 

McMaster University, Hamilton, Ontario Master of Arts, Economic Policy, 2012

- Specialization in health policy and data analysis
- Conducted econometric analysis of longitudinal data related to charitable giving and donor profiles
- Entrance Scholarship, 2011; 3.7 GPA

**Brock University,** St. Catharines, Ontario **Bachelor of Arts, Economics,** 2011

- Specialization in health economics and research methods
- Completed undergraduate research paper on the impact of cyclical unemployment on birth rates in Canada; used econometric methods to model the relationship between aggregate data; received top marks for work
- Entrance Scholarship, 2007; Scholars Renewal, 2010; Dean's Honour List, 2011

### **RESEARCH AND WRITING**

- Author, Research Brief: Taking A Pass the impact of proportional prejudice on hiring decisions, Institute for Gender and the Economy, 2019
- Co-author, Gender-based analysis as a turnaround strategy at McCarthy Uniforms, Institute for Gender and the Economy, 2019
- Co-author, Capital Markets: why so few women?, Institute for Gender and the Economy, August 2019
- Co-author, 2019 Toronto Thinks Global Health Case: Reducing youth unemployment to promote health in rural Rwanda and Uganda, Dalla Lana School of Public Health, January 2019
- Co-author, Women in Capital Markets: Designing for Equality, Institute for Gender and the Economy, 2018
- Contributor, Statistics in Context, Barbara Blatchley, Data analysis examples for SPSS and R, Oxford University Press, 2018

## **AWARDS AND ACHIEVEMENTS**

- Recipient, 2018 Institute for Gender and the Economy MBA Fellowship
- Recipient, 2018 Class of 2002 MBA Award
- Winner, 2018 BMO | BAIN Case Competition for LGBTQ+ Inclusion
- Winner, 2018 Access to Success Universal Design Case Competition for Accessibility
- Finalist, 2018 Rotman Asset Management Association Private Equity Case Competition
- Winner, 2017 A.T. Kearney Rotman Prize in Strategy Consulting

### **EMPLOYMENT EXPERIENCE**

In Nova Consulting, Toronto, Ontario Principal Consultant, 2018 - 2019

- The primary relationship manager for clients; Implemented an enhanced client onboarding and communication process, including a project scoping questionnaire, time and billing tracking, and invoicing communications
- Led ethnographic study of a 3.7-billion-dollar investment organization; analyzed interviews with over 70 employees and synthesized findings into a comprehensive report for executive management and the Board of Directors; results were ultimately led to the creation of Managing Partner, Diversity & Inclusion role

# Institute for Gender and the Economy (GATE), Toronto, Ontario Research Assistant, 2018 - 2019

 Researched case material for Women in Capital Markets Design Sprint; organized industry-level research and quantitative data; leveraged design thinking methodology to develop a persona; translated qualitative interviews into core case material

# University of Toronto, Rotman School of Management, Toronto, Ontario Teaching Assistant and Course Designer, Leading Social Innovation, 2018 - 2019

- Developed course schedule and managed delivery of curriculum to 65 students over summer intensive term
- Liaised with four external partners to develop criteria and scope for student consulting project; facilitated meetings between industry partners and student teams, including project update calls and feedback on final presentations

## University of Toronto, Rotman School of Management, Toronto, Ontario Teaching Assistant, Business Problem Solving: A Model-Based Approach, 2017 - 2019

- Collaborated with the course instructor to translate course requirements into grading standards
- Marked and calibrated over 200 papers; provided students with detailed feedback to ensure they understood their final grades as they related to project requirements

# BDO Canada LLP, Toronto, Ontario

### Manager, Corporate Strategy, 2016 - 2018

- Led a team of 20 that developed and implemented an annual business planning process across 15 offices, improving prioritization of local budgets, increased understanding of market opportunities, and collaboration between leaders
- Conducted interviews with 45 business unit leaders and led focus groups with 50 partners to understand growth opportunities across the country, translating findings into a strategic plan including specific initiatives and office-level tactics; plan and recommendations were adopted by the Executive Leadership Team